



IBM Enterprise Resources

SAP Banking

Highlights

Reliable and high-availability operation for SAP Banking guaranteed

Optimization of analysis and project by the IBM Global Bank Demo-System

Modular structure of total banking solution enables step-by-step implementation with ASAP-certified IBM MethodBLUE

Ensures full migration of existing data, from proprietary and third-party applications

Guarantees sustainable support with the specially founded IBM "Industry Center of Expertise for Banking" (ICoE)

Finances and IT – a long tradition

The banking sector is by its very nature a particularly information-intensive business. Innovations and supplements to IT systems that permanently improve and expand them occur on a daily basis. In order to meet the demands of your bank completely, you work as a rule not only with standard software but with custom-designed solutions as well. Data is exchanged selectively between the systems and information is fetched as needed. Real-time information plays a decisive role in globalization and centralization. It is here that older solutions

rapidly show their limitations. As a bank-wide platform, SAP Banking offers an entire range of the business processes involved in financial services. It helps you concentrate on processes and functions that are critical to success, gradually lowers your servicing costs, improves your customer service and increases your profits by enabling you to recognize and take advantage of business opportunities more quickly. With SAP Banking, you get a fully integrated business solution for your credit institution that lends itself to strategic deployment.



Certified implementation of SAP

IBM Enterprise Resources offers you a dedicated service for the implementation of SAP Banking. Drawing on the experience of numerous ERP projects, we have developed our own project method: IBM MethodBLUE. It enables optimal launching of SAP R/3 solutions and is certified by SAP as "Powered by Accelerated SAP" (ASAP). IBM MethodBLUE includes processes and tools that speed up and simplify the setup of SAP Banking, which is based on SAP R/3 standard software. It customizes the total banking solution to your needs and allows for step-by-step implementation. At the same time, we bring your business strategy into line with your processes, organization and IT infrastructure.

Custom demo system for SAP Banking

To speed up your credit institution's needs analysis during the design and conception phase, we have developed the IBM Global Banking Demo-System. It is an integrated, pre-configurable system designed exclusively for SAP Banking. This makes early proof of project results, prototyping and training of the project team possible for your implementation.

Know-how and tools safeguard data during migration

Complex data structures and data distributed in the existing system often complicate the process of incorporating external data. IBM's consultants have already carried out numerous data migrations and have well-established knowledge – even in the transfer of external data. Software tools such as IBM MQSeries, IBM MQSeries Integrator and IBM MQSeries Adapter support our experts and even identify problems in advance. This allows us to develop tailored solutions that guarantee the smooth transfer of your data.

Sustained support guaranteed

IBM Enterprise Resources implements not only SAP Banking, but also makes an expert support system globally available. IBM has also launched the "Industry Center of Expertise for Banking" (ICoE), which will keep you up to date on the latest developments of your software solution. The ICoE works closely with SAP's R&D division and guarantees you the latest "Best Practices" of your SAP solution at all times. IBM also places a team of SAP Banking experts at your disposal. Our global team of experts, comprising more than 5,600 IBM SAP consultants and over 700 IBM

Banking Consultants, guarantees consistently high quality in national and international projects, even those that span several years. IBM Banking Consultants draw on detailed knowledge of the finance industry and realize your business goals gradually in the course of implementing SAP Banking. Our customers are "very pleased" with IBM Enterprise Resources for SAP Banking: In an industry comparison, IBM's ERP implementations indicate the highest degree of customer satisfaction.

SAP Banking in detail

SAP Banking, like SAP R/3, is structured in a modular fashion. This will enable you to begin working with specific modules according to your focus and to supplement and expand them as your requirements develop. In addition, you also have access to all SAP New Dimension applications. The standard modules of SAP Banking in detail:

- *Strategic Enterprise Management (SEM)* offers up-to-the-minute management information. By using SEM, the administration can allocate profits and expenses to transactions in a proportionate manner. You obtain a comprehensive cost estimation, from a single transaction to the bank's overall result. Components included in SEM: The Profit Analyzer with single transaction/single inventory calculation and figuring of overall bank result; the RiskAnalyzer with the following features: Market risk, GAP analysis, cash value analysis, value-at-risk and loan/default risk; the Strategy Analyzer for asset liability management.
- *Core Banking* is the flexible inventory system for account-based business transactions. The Banking Customer Account (BCA) in Core Banking maps the master data administration with the accounts receivable unit as well as the giro, in its entirety. BCA makes possible a flexible condition model, mapping of multi-line products as well as a configurator for the creation of new products. It allows you to quickly and easily define new retail applications for business partners, products, conditions and limits. The Core Banking Mortgage Loans (CML) provide the lending division with complex loans such as mortgages and construction financing.
- *Business Management* incorporates SAP standard modules into centralized business processes. The SAP R/3 corporate finance and HR and materials management modules have proven to

be a success in numerous installations. You can also supplement SAP Banking efficiently with the following modules: Corporate Finance Management (FI), Asset Accounting (AA), Controlling (CO), Executive Information System (EIS), Human Resources (HR), Materials Management (MM) and Treasury (CFM).

Interested?

If you would like to learn more about IBM Enterprise Resources or IBM Global Services, please contact your IBM sales representative, visit us on the Internet or send us an e-mail.

Internet: ibm.com/services/de/erp/sap_banking.html

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